

Field Application Scientist – North America

This is an exciting opportunity for an individual with a knowledge of immune monitoring and single cell technologies joining a globally active biotechnology company, Immudex, as a field application scientist.

Immudex is a growing company providing solutions for T and B cell immune monitoring within immunotherapy, transplantation, infections disease and autoimmunity. Based on our proprietary Dextramer® technology, we develop and market research reagents and diagnostic assays enabling researchers, developers and clinicians to measure disease-specific T cell responses.

The successful candidate will have the opportunity to become a subject matter expert in the application of immune monitoring technologies and travel extensively within North America for the purpose of supporting and maintaining our growing customer base.

Responsibilities

- Work proactively to support the North American customer base by:
 - Becoming a technical expert in the application of immune monitoring technologies.
 - Responding to customer enquiries for technical information.
 - Perform visits to and telecom calls with customers to establish optimal solutions for their technical challenges and applications of Immudex products.
 - Deliver effective, scientifically based presentations during conferences and at customer locations within the assigned territory in support of the Immudex product portfolio.
- Work closely with colleagues in the R&D and commercial teams at Immudex to devise and execute effective technical solutions to customer challenges.
- Maintain an understanding of current immune monitoring and competitive technologies and their relevance to immune-oncology, immunotherapy vaccines and other immune-related diseases.

Qualifications

- Ideally, you will have a PhD or master's degree in immunology with hands on experience with immune monitoring technologies.
- Alternative: PhD or master's degree in the life sciences with experience in single cell genomics and/or Immunology
- Strong interpersonal skills with aptitude for building relationships with professionals of all organizational levels.
- Excellent written and oral communication skills including the ability to give outstanding presentations.
- Problem-solving attitude and motivation to provide solutions based on customer needs.
- Authentic and enthusiastic with a genuine interest in customer satisfaction.
- Self-motivated, time efficient, independence and ability to work in a multidisciplinary environment.
- Based near a major international airport, possession of valid driver's license, and able to work from home and perform 50% travel.
- Proficient in MS Office; familiarity with Salesforce.

Travel to/from the company headquarters in Copenhagen approximately once per quarter will be necessary.

About Immudex

Based in Copenhagen, Denmark, with North American operations based in Fairfax, Virginia, Immudex manufactures MHC Dextramer® for the detection of antigen-specific T cells. Under an agreement with the US Cancer Immunotherapy Consortium (CIC) and the European Cancer Immunotherapy Consortium (CIMT), Immudex also provides MHC Multimer and Elispot proficiency panel services worldwide.

Immudex' MHC Dextramer® products are utilized for the quantification or sorting of antigen-specific T cells in life science research, in vitro diagnostics, as well as the development of immunotherapeutics and vaccines. The primary focus is research-use-only products for the immune monitoring of immunotherapy development and monitoring of CMV cellular immunity in transplant and other immune-deficient patients. In Europe, the CE-marked Dextramer CMV Kit is approved for in vitro diagnostic use, for the quantification of CMV-specific T cells. USA FDA 510(k) clearance for the CMV kit was granted March 2017. GMP Grade reagents are available.

Our state-of-the-art dCODE™ Dextramer reagents enable massive multiplexing of antigen-specific T cell detection. Detection of over 1000 CD8+ T cell specificities from a single blood sample has been achieved. www.immudex.com